



INCREASING PATIENT PARTICIPATION IN CLINICAL TRIALS

Six Areas of Focus from Patients & Advocates

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Effective patient input across the drug-development continuum can mean an increase in patient participation rates in clinical trials. Although it requires sites and sponsors to listen to patients, and truly hear what they have to say, incorporating their insights into clinical trial design and execution can be incredibly beneficial for improving clinical study participation, for individual studies, and globally.

Although the situation is improving, the patient voice is not yet widely incorporated into the clinical trial process. What can sponsors, sites, advocates, patients and caregivers do?

In this paper, we highlight insights from patients, patient advocates, and experts throughout the industry, gathered during the WCG Patient Advocacy Forum in Washington D.C. in October 2019. These patient insights touch on an array of topics, including diversity, compensation, informed consent and returning study results to research participants. Each discussion yielded key learnings which, if implemented, could in bring patients back around to additional clinical trials.



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Not a Passive Vessel

One of the most important recurring themes in our conversations with patients is the individual as a fully-human participant, not a passive vessel, and most decidedly not merely a “subject.”

Study participant, journalist and author Mary Elizabeth Williams explained that viewpoint in her keynote presentations at the WCG Patient Forum. Williams is the author of *A Series of Catastrophes & Miracles*, her account of being one of the first patients in the world in an innovative immunotherapy clinical trial.

While participating as a patient, she said she felt as if she was merely “a passive vessel for brand new drugs—who has no agency, who has no voice, who is there to simply take orders.”

That’s not necessarily how sponsors and sites think about patients, she acknowledged. “But the fact is, this is the language most of the healthcare industry writes and speaks in; it’s the language the doctor uses to tell you what to do.”

In her opinion, that’s one reason why “informed consent” seems ludicrous. “It is a complete misnomer because most of us, when we are in the position of being a patient, do not feel like we are informed. We do not feel like we are truly consenting. We consent in the same way that we consent to the updated terms of service on our app, which is click a box and hope it’s okay.”

In 2010, she was diagnosed with melanoma and underwent surgery. Then, a year



later, she was re-diagnosed as stage four. “The cancer was in my lungs and it was in my soft tissue. And moving very quickly as a metastatic melanoma is wont to do.” Her oncologist recommended immunotherapy. “This is 2011. I didn’t really know what the word ‘immunotherapy’ meant.”

She emphasized that her experience is far from universal. “I’m just here speaking for myself as a person who is white, who is educated, who lives in Manhattan and has easy access to one of the best cancer facilities in the world. I had a flexible work schedule. I had infinite support around me. Most people don’t have any of that.” She also had great health insurance and, as a journalist, was used to asking questions and pressing for answers. “Very, very few of us have the kinds of options that many of the patients here in this room have had. But every single one of us has the same rights. Every single one of us is entitled to the kind of care that I received. Very, very few of us receive it.”


Even then, she was scared. “So I had all of that. I had all of that, and it was still the scariest, most nail-biting, traumatic thing in the world.”

Williams made the case for change: Fewer than 10% of qualified patients enroll in clinical trials. Of them, fewer than 5% are African American. “That doesn’t change unless we change every single aspect of the development process. Because by the time I am handed a 27-page document that looks like gibberish to me... it’s too late to have this kind of collaborative, respectful, egalitarian relationship that you need to have if you’re going to participate in a clinical trial!”

After all, she added, if you have been dehumanized every single step of the way, how do you come into that room with any agency?



“I love where we are right now in this process, that we can learn so much about who might be good for a trial, and what kind of drugs might be good for them,” she said. “But I also wish we’d just use some damn common sense and thought about the barriers to access.” How hard is it for somebody to get to the clinic? How hard is it for the doctors in that clinic to run a trial, to run a protocol? What kind of support are they getting?

Williams believes it’s time to make that process collaboration and make sure the patient understands, “I am not just a passive vessel. I am a historian. I have something to offer. I’m here because I can tell you something that can help other people.” 

Panel 1: Diversity, Inclusion & Meaningful Participation in Clinical Trials

MODERATOR



Lori Abrams

Senior Director
Patient Advocacy
WCG

PARTICIPANTS



Jonca Bull

MD, Former Assistant Commissioner, FDA;
history of advocacy and inclusion in clinical
trials since late 1990s




Kimberly Richardson

Six year survivor of Ovarian Cancer; Research
Advocate. Working with Cancer Survivors in the
University of Illinois Cancer Center



Dorelia Rivera

Patient Advocate; Parent of a child with Ultra Rare
Disease - NOMID (neonatal onset multisystem
inflammatory disease); been in trials for 15 years




The persistent lack of diversity in clinical trials means many therapies are never tested on the very patients for whom they are intended. What can we do to make sure that study populations reflect patient populations, and that data is being generated that will be as generalizable as possible?

Lori Abrams, senior director of patient advocacy at WCG took on this topic with Dorelia Rivera, patient advocate and mother of a daughter with an ultra-rare disease; Kimberly Richardson, patient advocate and six-year survivor of a rare ovarian cancer; and Jonca Bull, former assistant FDA commissioner.

Major learnings and takeaways included:

- **Diversity is about more than race:** Typically when we talk about health disparities, we think about racial and ethnic minorities, but that's just part of the problem. Abrams noted that those who are obese, those 15 to 35 and 65+, and members of the LGBTQ community are also underrepresented. It's not a new problem, but the situation is not improving—despite FDA efforts to encourage more diverse trials.
- **Precision medicine problems:** Citing a *Genome Biology* paper, Abrams shared some distressing numbers: As of 2018, approximately 78% of individuals included in genome-wide-associated studies were of European descent. African Americans and Hispanics were 2% and 1%, respectively. Abrams then asked the panel: How do we, the research community, begin to break down those barriers?
- **It comes down to trust:** Many potential trial participants fear being a guinea pig for an unproven therapy. “I have participated in panels where issues



around Tuskegee come up. And you have to face that head on,” Bull recounted. Educating—and reassuring—patients about the levels of oversight is essential. That requires cultivating trust. “Who are the trust bearers?” Abrams asked. Where can the conversations begin?

- **Using data to drive diversity.** “We live in an age where we know where the patients are. You can look at CDC data. You can look at a heat map of where the patients with, for example, heart disease, are,” Bull said. “This is not rocket science.” We know where the heat is for whatever these diseases are. The question is, “Is that where we are gathering the data?” 🔵

[Click here to read the full transcript of the discussion.](#)

Panel 2: Compensation for Research Participation: Should We Worry About Too Little Rather Than Too Much?

MODERATOR



David Borasky

VP of IRB Compliance
WCG

PARTICIPANTS



Elizabeth M. Oehrlein

Senior Director
National Health Council




Jeanne Regnante

SVP, Community Education and Chair
Diverse Cancer Communities



Leslie Hanrhan

SVP, Lupus Foundation of America




Historically, IRBs have been reluctant to support compensation for clinical trial participants. But attitudes around compensation have changed, partly due to the urging of patient advocates, partly because regulators increasingly recognize the role of compensation in research studies and, perhaps most important, because patients are recognized as team members rather than as subjects.


This discussion featured Elisabeth M. Oehrlein, senior director, National Health Council; Jeanne Regnante, SVP, Community Education and Chair, Diverse Cancer Communities Working Group, National Minority Quality Forum; and Leslie Hanrahan, SVP, Lupus Foundation of America. David Borasky, WCG's VP of IRB compliance, moderated.

To start, Regnante shared some of the research from the Diverse Cancer Communities Working Group. Among the most relevant findings:

- Lower-income patients are less likely to be asked to be in clinical trials, suggesting that insurance status or a lack of understanding about who is going to pay for the treatment plays a role.
- Lower-income patients are most likely to be concerned about costs of being in a trial, particularly older women and families with young children.

Regnante also shared key findings from interviews with 14 leaders in eight cancer centers across the country, outlining successes and struggles for successfully improving racial and ethnic minority recruitment. Key findings from the interviews and resulting conversation include:


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- **Removing barriers for the uninsured:** Successful center leaders ask everybody who is eligible for a clinical trial to come in. If someone doesn't have insurance, the center will get the insurance. They make sure the sponsors compensate patients for logistical support—and offer that support to anybody coming into the trial.
 - **Resolving compensation uncertainty:** The Diverse Cancer Working Group surveyed its members and other industry leaders about reimbursement and compensation. Many responses came back with “it depends” and “it’s not standardized.” There was also little consistency in how terms such as compensation, logistical support, standard-of-care costs and patient assistance were used, Regnante reported. “It’s clear they believe out-of-pocket costs should not be a barrier to participation,” but no company surveyed had a standard model or calculator they applied to trials to figure out how to pay. No one seems to have figured out what’s fair, Hanrahan said. “I think all of us are still wrestling with what the value is and what’s the right compensation. We want to do all we can, that’s why we’re there. We say ‘yes’ even when we really don’t have the right resources to do it, because that’s who we are, why we’re there. But it’s a very, very difficult topic.” To address that challenge, the National Health Council is developing a fair market value calculator to figure out how to compensate patients and patient organizations who are participating in guiding drug development, Oehrlein reported. Neither the research community nor the patient community really knows what appropriate compensation rates are.
 - **Caregivers and compensation:** Often, patients—especially the elderly and children—cannot participate in a trial without the caregiver. “We should think about compensation in the context of caregiving,” Regnante said. Ellen



Wagner emphasized the burden on parents when payment is made after the fact. “Reimbursement should be upfront but often isn’t,” she continued. “You’re expecting people to put it on their credit card—the cost for this travel. Sometimes that’s not a possibility. That limits the pool of people who are interested in the trial.”

- **Ask the patients:** Regnante pointed out that pharmaceutical companies are already getting input from patients on study feasibility and study design. “As part of that engagement with patients, ask them about what the compensation model should be. Get that input into the consent as part of that process.” Hanrahan agreed, noting that patients and caregivers can provide unique insights. “I don’t think we’ve asked caregivers enough, to be honest. I think it’s an untapped community we need to do more with, to understand better, in general.”
- **Consider unintended consequences:** Regnante pointed out that in 48 states, Medicaid does not reimburse the standard-of-care costs when a patient is in a clinical trial. Another issue is the potential taxability of reimbursement; that could be a factor in patients deciding not to participate. Oehrlein raised a related point: If you’re receiving compensation—even a small amount—you may potentially no longer qualify for Medicaid or some other benefits.

Who should pay? If the pharmaceutical industry pays the investigators a certain amount of money it should fall upon the investigators to pay the patients, panelists agreed—with provisions. Hanrahan again stressed the need for standardization across sites, across studies, about how the money is to be used. “I’ve been in three different studies and three different situations in terms of reimbursement. In one,



I knew they used the money a different way. So that's alarming."Sponsors should be clear in their expectation that participants in their trials are going to be fairly compensated or reimbursed, Borasky said. And, sites need more than direction, Regnante said. They need the resources. "Just because we asked the site to do it and provided a budget doesn't mean that happens. I mean you have to make sure they have the ability and the headcount to do that." ◆

[Click here to read the full transcript of the discussion.](#)

Panel 3: Improving the Informed Consent Process: How Do We Make Real Changes?

MODERATOR



Lindsay McNair

Chief Medical Officer
WCG

PARTICIPANTS



Mary Elizabeth Williams

Journalist and Author




Kristina Wolfe

Eversana, Our Odyssey PAG, and Patient
Advocate



Alyssa Lanzi

Speech-Language Pathologist and Clinical
Researcher



As protocols grow more complex, how do we ensure truly informed consent? How can the patient voice be incorporated to improve the informed consent process?

Dr. Lindsay McNair, Chief Medical Officer of WCG, recently discussed these questions with patient advocate Kristina Wolfe, who's living with diabetes, Alyssa Lanzi, a speech-language pathologist and clinical researcher, and author Mary Elizabeth Williams.

Williams recalled being a patient in the first cohort of a clinical trial for immunotherapy in 2012. She later realized she hadn't understood the consent process at all. "When I read my informed consent papers again, I realized how really confusing and obtuse they were. I hadn't in the moment, because I was traumatized and scared and sick."

Informed consent is not simply the informed consent document; it's a process and a conversation that goes on throughout the duration of the study.



Sites and sponsors often don't see it that way, though. "There's so much focus on the informed consent paperwork and what that says, and whether you've run it through Flesch-Kincaid software in Word," McNair said. "It says nothing about understandability of documents."

To aid understanding, Lanzi and her teams include pictures in consent forms to describe the key components. "We also embed true-or-false comprehension check questions, so even if they don't ask questions I can gauge whether they're understanding everything that's being asked of them and then enhance my conversation with them as well."



Some of the major takeaways from the discussion include:

- **Make the consent process personal:** Participants in trials want to be treated as human beings, not subjects. “Subject,” says McNair, is neither friendly nor welcoming. But because it’s used in the regulations that govern researchers, it gets carried over into patient-facing materials and—worse—into conversations.
- **Each encounter matters:** “Any encounters I had in the medical process with people who didn’t see me as a human being, informed my decision,” Williams said.
- **Caregivers have a role:** Lanzi often investigates treatment approaches for individuals with dementia or mild cognitive impairment. She understands the importance of including the caregiver. “I think a lot of people may not know they have the option to bring somebody with them. So having that conversation up front with them, telling them that other people have found it beneficial when they bring someone, is really important. During these conversations, think of the caregiver both as an extension of the patient, and as having their own identity.”
- **Customized communications:** Populations participating in or targeted for clinical research may make decisions very differently. “I think it also comes down to who is designing the trials, who is writing the language,” Williams said. “It also has a lot to do with being able to speak in the language of your actual patient population because you come from that population.” If everyone on your team is a 50-ish white man, how will they speak to a 25-year old Latina who wants to enroll in the trial?

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- **Getting buy in from site team:** Sponsors have a significant role here: Wolfe called on them to invest in developing relationships sites, “and then empower the sites to invest in the patients that you’re recruiting for your studies.”
 - **Convincing the IRB:** When sites try to use patient-centric language that doesn’t make the patient feel like a passive vessel, they often get pushback from sponsors or IRBs. The challenge then becomes how to make a patient feel included and valued while following established guidelines. 

[Click here to read the full transcript of the discussion.](#)

Panel 4: Demanding Patient-Friendly Studies – Effective Input Along the Drug Development Continuum

MODERATOR



Danya Kaye

Director of Business Development
R&D and Innovation, Inspire

PARTICIPANTS




Steven Taylor

President & CEO, Sjogren's Foundation



Ellen Wagner

Founding President & CEO of Parent Project
Muscular Dystrophy



How do we make clinical studies more patient-centric? What does “patient-centric” even mean?

Steven Taylor, president and CEO of the Sjogren’s Foundation, and Ellen Wagner of Parent Project Muscular Dystrophy (PPMD)—and the parent of a son with Duchenne Muscular Dystrophy (DMD)—shared their insights into how patients and advocates can amplify their voices and provide meaningful input into clinical trials. Danya Kaye, director of business development, R&D and innovation at Inspire, led the conversation.

What is patient centricity? “Patient centricity” has been a buzz word in the industry for a while, but really there’s no consistency in terms of what it means in pharmaceutical and biotech organizations. So Kaye posed the question: What does it mean to be patient-centric? Is there a better term?

Both Wagner and Taylor agreed “patient-focused drug development” keeps the focus on the fact the drug is for the patient. Wagner added that, because DMD is primarily a pediatric disease, “patient” must include the caregiver. True patient-focused drug development involves making sure the key players—not just the patient advocacy staff—are in the room, listening to patients, Taylor added.


Key learnings and takeaways from this panel include:

- **Listen to all the voices, not just the loudest:** Patients and caregivers need to make their voices heard, all agreed. But it’s important not to listen only to the loudest voices. The squeaky wheels give input on a regular basis, Wagner said. “But how do you find the family in Tennessee with two Duchenne-disabled boys,



and how do you make sure we're getting their voices heard?"

- **Ongoing participation is essential:** Patient involvement should be long term. "It shouldn't be one and done," Taylor said. It begins before protocol design. If a clinical trial is already set in stone, the patients won't understand why they're being consulted.
- **Data, data, data:** How, asked an audience member, do we convince sponsors to invest in true patient-centric efforts? Case studies are one important way, Kaye said. "Showing where the key points in patient burden are, the actions taken to reduce the patient burden and demonstrating tangible outcomes have been helpful."
- **Patient stories are critical:** Quantitative data is essential, but nothing replaces patient and/or caregiver voice. "If you're going in as an individual patient you need to have data about your own disease—what it's like to live with it," Taylor said. That story needs to be relatable and concise. "What do you think they would want to hear if they're a researcher, a clinical investigator, what do you think is going to help them do their job? That's what they need to hear from you."
- **Providing and collecting information:** Both PPMD & DMD use social media to collect feedback from the community and to disseminate information about trials and about the disease itself. Annual and regional conferences provide another way for the groups to gather patient insights and share information and guidance. Regular email pushes, webinars and blogs keep patients and caregivers current.

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- **We must engage caregivers:** “I’m speaking from a pediatric perspective as the parent of a child in a trial,” Wagner said. “I think that when the sponsors actually stop and listen to what the parents are saying about what they can expect from a child, the trial design becomes much clearer and much cleaner.” Caregivers can provide insights the patient can’t. Taylor pointed to his mother as an example. “On weekends sometimes the joint pain is so bad that she can’t really get out of bed, but she won’t tell that story. The caregiver can tell the full story.” ◆

[Click here to read the full transcript of the discussion.](#)

Panel 5: It's About Time – Let's Return Study Results to Participants

MODERATOR



Behtash Bahador

Associate Director of CISCRP
(Center for Information & Study on Clinical
Research Participation - ciscrp.org)

PARTICIPANTS



Seth Rotberg

Currently living with Huntington's Disease;
founder of Our Odyssey; board of trustees,
Huntington's Disease Youth Organization




Amy Joosten-Butler

Living with Colon Cancer



Rene Broach

Living with colorectal cancer



When people participate in clinical trials, they want to see overall results as well as individual ones. But most rarely do. How can we make this an expectation for study conduct?

Behtash Bahador, associate director of CISCRP, took on this topic with Seth Rotberg, who has tested positive for Huntington's disease, Rene Roach, who lives with stage IV colorectal cancer, and Amy Joosten-Butler, living with Stage IV colon cancer.


The discussion started with the question "If you participated in research before, have you received the results?" Given that there's no requirement to share trial results, it's little surprise that the answer was a resounding "no."

Joosten-Butler is starting her sixth trial and has yet to receive results. When she asks at the site, the answer is "Oh, you don't get those, no, no." It is, she says, very frustrating. "We are not guinea pigs. We are human beings. We are patients. And we are putting off other treatments for the trial," she said. Roach, too, noted that receiving the results would help assure patients they were not guinea pigs.

Rotberg comes from a family with Huntington's disease but remains asymptomatic; he can participate only in observational trials and even then, he doesn't get to see the results. He calls on sponsors to share results with the participants before presenting them at scientific meetings. "They're the ones who took the risk. They should be the first ones to know if it was successful or if it failed."


Other key takeaways from this conversation included:

- **Positive experience, until...:** An interesting aspect of the discussion is that, for



the most part, panelists had positive experiences in their trials—until it came to getting results. “We’re missing this opportunity at the end of the trial to really reinforce that, to show that you did do something important,” Bahador said. Joosten-Butler said it’s “disheartening” to finish your part of the trial and then hear nothing. “What if a few years down the road some sort of tremor shows up from patients that used a certain drug? How would I know this little shake I have in my hand is not Parkinson’s, it’s just a minor side effect that has come from an investigational drug I took?”

- **Accessing results—if and how:** Patients should, of course, be able to obtain their results, but the panelists agreed they should also be able to opt out. Ideally, they added, results should be sent to each participant’s physician. “They don’t necessarily have to tell you, but they can be thinking, ‘Okay, this is what I should screen for or what I should look for down the road,’” Roach said. “I think that would be very valuable.”
- **If you get the results, what then?** Had Joosten-Butler received her results, she would have shared them with her family. “I think my family raises their eyebrows at me frequently. ‘You’re doing this again? Shouldn’t you be on standard care?’” With results, she could counter with “Here, read this. This is what I helped.” That’s a common response from the trial participants with whom Bahador has spoken. “If they get the results, they’re far more likely to have conversations with their family, with their community about their trial experience because they have something to show for it.” Doing that can generate more interest in clinical trials, Joosten-Butler said. “We become stronger advocates. We will bring the patients to you.”

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- **Making it so:** The question remains how to make this happen. Joosten-Butler touched on a theme that came up in many of the discussions: “It’s the squeaky wheel: Squeak, squeak, squeak, and just keep bugging them. Hopefully, they’ll start to listen.”

It won’t be easy, Bahador warned. “Putting this information into an easy-to-read summary and then thinking about how we are going to communicate this effectively with patients and participants, is far more complicated than it seems. That’s just another reason why you need to start doing it yesterday.” 🗨️

[Click here to read the full transcript of the discussion.](#)

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