MANAGED RESEARCH SOLUTIONS: HOSPITAL NETWORK



What if You Could Identify More Study Opportunities and Offer Your Community New Treatment Options – For Oncology, Cardiology, Neurology and More?

Nine of ten healthcare executives (93%) say that establishing strong clinical programs in niche areas builds a hospital's reputation and attracts new patients.¹ We bring independent and community hospitals new opportunities for clinical trials that offer advanced options for patient care, engage and retain motivated physicians, plus hone a competitive edge. With WCG, you gain fast access to hundreds of research opportunities each year – plus exposure to new sponsors/CROs – with no out-of-pocket expense for leads. Build your patient base, your research program and your image as you transform patient care.

Where Will You Find the Resources to Expand Your Research Program?

Two of three healthcare executives (67%) say limited staff/resources is a challenge to conducting clinical trials.¹ Through our suite of Managed Research Solutions, you gain an established infrastructure for prompt study start-up plus financial expertise. We partner with you to develop a progressive, efficient and profitable business model that allows your team to focus on spending more time with patients.

WCG Hospital Network COVID-19 Clinical Trial Metrics

93% reduction in contract/ budget negotiation timeline

4.2

days to fully execute CTAs from contract receipt

Note: 76% of healthcare executives see increased public interest in clinical trials as a result of the pandemic.¹

WCG Hospital Network Services offer:

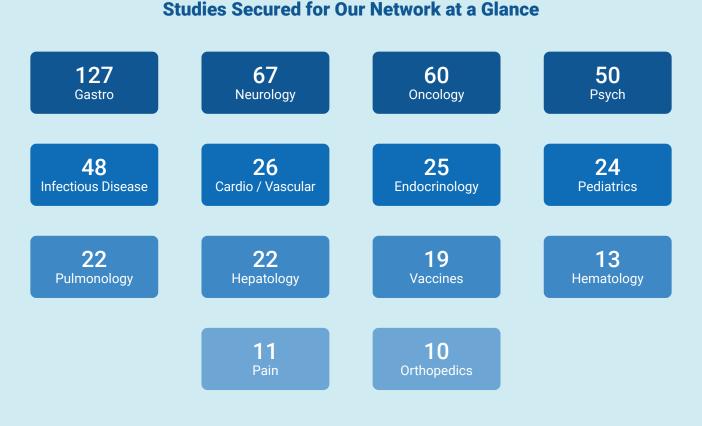
- Fast access to hundreds of trials •
- Exposure to new sponsors and CROs •
- No long-term/exclusive agreements •
- Individual outreach to determine potential • study matches
- Resources to manage timelines with • feasibility, budgets and contracts

Once a match is made, we expedite study startup timelines and manage the ongoing process of budgeting and contracting.

Your individual WCG payment manager handles all payments and provides access to patient recruitment and marketing support. WCG Managed Research Solutions offer resources to fill gaps and augment in-house expertise without adding staff.

WCG clients are optimizing patient care with:

- More trials in areas of expertise •
- Easy expansion into new therapeutic areas •
- Extended reach and added resources to • attract more patients
- Less time spent finding studies and more • time to focus on patients



Studies Secured for Our Network at a Glance